MSYS-11/ MCPS-11/ MSYS-11C

P.G. DEGREE EXAMINATION – JULY, 2024.

Psychology / Counselling and Psychotherapy

First Semester

ADVANCED GENERAL PSYCHOLOGY

Time: 3 hours Maximum marks: 70

PART A — $(5 \times 5 = 25 \text{ marks})$

Answer any FIVE questions out of Eight questions in 300 words

- 1. Describe the main principle of Behaviorist school of psychology.
- 2. Describe the principles of "Programmed learning" and discuss its advantages and limitations in educational settings.
- 3. Evaluate the use of projective tests like the Rorschach Inkblot Test and the Thematic Apperception Test (TAT) in assessing personality.

- 4. Discuss the role of context in memory retrieval. How can context-dependent memory be applied in real-life situations?
- 5. Define creativity and discuss the importance of creative thinking in problem-solving and innovation.
- 6. What is "Transfer of Learning"? How it can be facilitated or hindered in different educational or training scenarios?
- 7. Critically evaluate the current status of motivational concepts in psychology. Identify and assess the key strengths and limitations of existing motivational theories and frameworks.
- 8. List and briefly explain three strategies to enhance memory retention. How can the method of loci be employed to improve memory?

PART B —
$$(3 \times 15 = 45 \text{ marks})$$

All questions carry equal marks

9. Explain the role of scientific methods in psychology and how they contribute to the development of psychological knowledge.

2

- 10. Compare and contrast "Classical conditioning" and "Operant conditioning" in terms of their principles, processes and applications.
- 11. Examine the concept of achievement motivation and its impact on individual behavior and performance.
- 12. Explain the concept of deductive reasoning and provide an example. Contrast this with inductive reasoning and their respective strengths and weaknesses.
- 13. Compare and contrast the psychodynamic, humanistic, and trait theories of personality. How do these theories differ in their approach to understanding personality?

MSYS-12/ MCPS-12/ MSYS-12C

P.G. DEGREE EXAMINATION — JULY 2024

Psychology/Counselling and Psychotheraphy

First Semester

ADVANCED SOCIAL PSYCHOLOGY

Time: 3 hours Maximum marks: 70

PART A — $(5 \times 5 = 25 \text{ marks})$

Answer any FIVE questions out of Eight questions in 300 words.

- 1. Explain the role of applied social psychologists.
- 2. Explain theories of attribution.
- 3. Write a short a note on sociometry.
- 4. Discuss the concepts relating to aspects of Social Cognition.
- 5. Explain on community health.

- 6. What is the main focus of applied social psychology?
- 7. Write short note on factors determining attraction.
- 8. Explain attitude formation.

PART B —
$$(3 \times 15 = 45 \text{ marks})$$

All questions carry equal marks.

- 9. Write about any two research methods of social psychology.
- 10. Briefly describe on asch's studies of group pressure.
- 11. Write a detailed note on three major types leadership.
- 12. Examine the impact of actual or implied social influences of communication persuasion on human thoughts, feelings and behaviour.
- 13. Applying social psychology in
 - (a) Legal system
 - (b) Work settings.

MSYS-13/ MCPS-13/ MSYS-13C

P.G. DEGREE EXAMINATION – JULY, 2024.

Psychology/Counselling and Psychotheraphy

First Semester

LIFE SPAN PSYCHOLOGY

Time: 3 hours Maximum marks: 70

PART A — $(5 \times 5 = 25 \text{ marks})$

Answer any FIVE questions out of Eight questions in 300 words

- 1. Explain the characteristics of neonatal period.
- 2. Explain the various developmental disorders of speech and language.
- 3. Social learning approaches to gender identity in preschool years.
- 4. Detail note on intimate relationship on adulthood.

- 5. Explain the psychomotor functioning.
- 6. Explain the principles of development.
- 7. Discuss the development of language in early childhood.
- 8. Discuss the health issues in old age.

PART B —
$$(3 \times 15 = 45 \text{ marks})$$

All questions carry equal marks

- 9. Write the brief note on prenatal period and neonatal period.
- 10. Elucidate the difference between the motor skills and motor functions.
- 11. Write role of parents and siblings in social development.
- 12. Write a detailed note on personality and social issues in adulthood.
- 13. Explain the physical changes and death bereavement in old age.

2

MSYS-14/ MCPS-14/ MSYS-14C

P.G. DEGREE EXAMINATION — JULY 2024

Psychology/Counselling and Psychotheraphy

First Semester

RESEARCH METHODS AND STATISTICS

Time: 3 hours Maximum marks: 70

PART A — $(5 \times 5 = 25 \text{ marks})$

Answer any FIVE questions out of Eight questions in 300 words.

- 1. Write a detail note on ethical issues of animal.
- 2. Write the difference between probability and non-probability
- 3. Explain in detail on correlation research.
- 4. Explain the types of distributions.
- 5. Write a short note the analysis of data using SPSS.

- 6. Describe the Basic concepts related to hypothesis testing.
- 7. Discuss the general principles of research.
- 8. Write a note on MA primer and reference format.

PART B —
$$(3 \times 15 = 45 \text{ marks})$$

- 9. Give a detailed note on research approaches and steps involved in research.
- 10. Explain the types of hypothesis and basic concepts of hypothesis testing.
- 11. Write a brief note on longitudinal and cross-sectional research.
- 12. Explain any three non-parametric statistics.
- 13. Write brief notes on typing guidelines and research reports of presenting research.

MSYS-15/ MCPS-15/ MSYS-15C

P.G. DEGREE EXAMINATION — JULY 2024

Psychology/Counselling and Psychotheraphy

First Semester

THEORIES OF PERSONALITY

Time: 3 hours Maximum marks: 70

PART A — $(5 \times 5 = 25 \text{ marks})$

Answer any FIVE questions out of Eight questions in 300 words.

- 1. Discuss how the internet and social networking have influenced and shaped the concept of personality in the digital age.
- 2. Explain how Harry Stack Sullivan's interpersonal theory can be applied to improve the work environment and interpersonal relationships among employees.
- 3. Describe the practical application of Victor Frankl's logotherapy in a counseling or clinical setting.

- 4. Explain the concept of "Need for Achievement" as proposed by McClelland.
- 5. Describe the characteristics of sensation seekers as proposed by Marvin Zuckerman. How might these characteristics influence an individual's choice of occupation or leisure activities?
- 6. Provide a hypothetical scenario in which Gordon Allport's concept of "Functional Autonomy" can be applied in a practical setting.
- 7. In a workplace scenario, explain how the concept of "Life Scripts" from Eric Berne's Transactional Analysis can be applied to improve communication and teamwork among employees.
- 8. Explain the concept of "Learned Helplessness" as described by Martin Seligman and its impact on the emotional health of elderly individuals.

PART B —
$$(3 \times 15 = 45 \text{ marks})$$

All questions carry equal marks.

9. Trace the history of personality assessment from its early beginnings to contemporary practices, considering the role of advancements in technology and changes in society.

- 10. Assess the current status of Henry Murray's personology in the field of psychology.
- 11. In the context of Victor Frankl's existential philosophy, delve into a philosophical discussion about the concept of "Death and Non-Being."
- 12. Develop a comprehensive therapeutic approach that integrates George Kelley's Personal Construct Theory and Eric Berne's Transactional Analysis.
- 13. Compare and contrast the theories of Kurt Lewin (Field Theory) and Julian Rotter (Locus of Control).

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MCPS-21/ MSYS-21

P.G. DEGREE EXAMINATION – JULY, 2024.

Counselling and Psychotheraphy

Second Semester

PSYCHOPATHOLOGY AND MENTAL HEALTH

Time: 3 hours Maximum marks: 70

PART A — $(5 \times 5 = 25 \text{ marks})$

Answer any FIVE questions out of Eight questions in 300 words.

- 1. Write note on disorders in infancy.
- 2. Briefly explain symptoms of eating and sleep.
- 3. Explain about various types of assessment.
- 4. Write short notes on mood disorder.
- 5. Explain about importance of mental health.

- 6. Write in short on characteristics of mentally healthy person.
- 7. Explain about neuropsychological assessment.
- 8. Discuss about problems related to abuse and neglect-psycho-somatic disorder.

PART B —
$$(3 \times 15 = 45 \text{ marks})$$

All questions carry equal marks.

- 9. Explain symptoms and treatment of Anxiety disorder.
- 10. Types of schizophrenia Discuss.
- 11. Elaborate in detail about symptoms and treatment of gender identity disorder.
- 12. Discuss about various types of assessment.
- 13. Explain about contemporary issues need for planning and legal issues.

MCPS-22/ MSYS-22

P.G. DEGREE EXAMINATION — JULY 2024.

Counselling And Psychotheraphy

Second Semester

COUNSELLING SKILLS AND TECHNIQUES

Time: 3 hours Maximum marks: 70

PART A — $(5 \times 5 = 25 \text{ marks})$

Answer any FIVE questions out of Eight questions in 100 words.

- 1. Write note on specific counseling skill.
- 2. Briefly explain on Egan's problem management.
- 3. Write in detail on qualities of effective listener.
- 4. Write short notes on pros and cons of advice giving.
- 5. Explain about counseling for eating problem.
- 6. Write short notes on panic disorder.

- 7. Explain about coping with strees.
- 8. Discuss about types of feelings.

PART B —
$$(3 \times 15 = 45 \text{ marks})$$

- 9. Explain ethical and legal issues in counseling.
- 10. Micro skill hierarchy Discuss.
- 11. Elaborate in detail about handling empathy in difficult situations.
- 12. Discuss about types and learning to facilitation.
- 13. Explain about counseling for psychosomatic problems.

MSYS-23

P.G. DEGREE EXAMINATION — JULY 2024.

Psychology

Second Semester

PSYCHOMETRY

Time: 3 hours Maximum marks: 70

PART A — $(5 \times 5 = 25 \text{ marks})$

Answer any FIVE questions out of Eight questions.

- 1. Brief out history of psychological testing.
- 2. What are the general steps of test construction and briefly explain it.
- 3. Brief out the face validity and criterion validity.
- 4. Explain the age and grade norms.
- 5. Brief out web based assessment and administrating online survey.
- 6. Explain types of scales.

- 7. Explain test of intelligence.
- 8. Brief out true false item and matching item.

PART B —
$$(3 \times 15 = 45 \text{ marks})$$

Answer any THREE questions out Five questions.

- 9. What are the types of validity and explain any three.
- 10. Brief out marketing of psychological test.
- 11. Discuss about corporate and educational settings.
- 12. Define the classical test theory and item response theory.
- 13. Discuss the transformation of raw scores to standard scores.

MSYS-24

P.G. DEGREE EXAMINATION — JULY 2024

Psychology

Second Semester

SPORTS PSYCHOLOGY

Time: 3 hours Maximum marks: 70

PART A — $(5 \times 5 = 25 \text{ marks})$

Answer any FIVE questions out of eight questions.

- 1. Explain the scope and importance of Sports Psychology.
- 2. Brief out the ethics in Sports Psychology.
- 3. Discuss the Measuring Flow.
- 4. Discuss the Motivation in Sport.
- 5. Describe on trait Personality theories in Sports.
- 6. Explain influence of emotions on performance.

- 7. Explain the psychological preparation for long term competition.
- 8. Explain Phenomenon of competitive sport.

PART B —
$$(3 \times 15 = 45 \text{ marks})$$

Answer any THREE questions out of five questions.

- 9. Explain the development of Sports Psychology in India and world.
- 10. Explain the cognitive process in sports.
- 11. Discuss on Motivation in Sport.
- 12. Enumerate the personality in sports.
- 13. Explain Psychological Preparation and Competition.

MSYS-35

P.G. DEGREE EXAMINATION — JULY 2024.

Psychology

Third Semester

CYBER PSYCHOLOGY

Time: 3 hours Maximum marks: 70

SECTION A — $(5 \times 5 = 25 \text{ marks})$

Answer any FIVE questions out of Eight questions in 300 words.

- 1. Write note on Cybernetics.
- 2. Discuss types of personality in cyberspace.
- 3. Write in short on Resolution of conflict.
- 4. Write in short on Group Dynamics in Cyberspace.
- 5. Brief about Types of Cyber Crime.
- 6. Psychology in cyberspace. Explain.

- 7. Signs and symptoms of Internet Addiction. Explain.
- 8. Write short note on Reasons for Cyber Crime.

SECTION B —
$$(3 \times 15 = 45 \text{ marks})$$

- 9. Explain Applications of Cyber Psychology.
- 10. Discuss Adolescents in Cyberspace.
- 11. Explain the Relationships between in-person and Cyberspace.
- 12. Outline on establishing a cyber psychological niche and equilibrium.
- 13. Discuss the prevention and signs of cyber bullying.

MSYS-41

P.G DEGREE EXAMINATION — JULY 2024.

Psychology

Fourth Semester

ORGANIZATIONAL BEHAVIOUR

Time: 3 hours Maximum marks: 70

PART A — $(5 \times 5 = 25 \text{ marks})$

Answer any FIVE questions out of Eight questions.

- 1. Describe the Challenges of Organizational Behavior.
- 2. Explain the Determinants of Personality and its influence on Organization.
- 3. Explain the Types of Motives.
- 4. Discuss the job satisfaction and job involvement in an Organization.
- 5. Describe Communication in organization.

- 6. Write a note on Ethics and Corporate Social Responsibility.
- 7. Explain the Team Building.
- 8. Explain various Conflict Resolution and Cooperation.

PART B —
$$(3 \times 15 = 45 \text{ marks})$$

Answer any THREE questions out of Five questions.

- 9. Discuss and compare different models used to explain individual behavior related to motivation and rewards.
- 10. Enumerate individual Related Components.
- 11. Explain the various leadership styles and the role of leaders in a decision making process.
- 12. Enumerate the organizational outcome.
- 13. Discuss the implementation of organizational change.

P.G. DEGREE EXAMINATION — JULY 2024.

Psychology

Fourth Semester

$\begin{array}{c} \text{MARKETING PSYCHOLOGY AND CONSUMER} \\ \text{BEHAVIOUR} \end{array}$

Time: 3 hours Maximum marks: 70

PART A — $(5 \times 5 = 25 \text{ marks})$

Answer any FIVE questions out of Eight questions.

- 1. Explain the basic concepts of Marketing and competitions.
- 2. Elucidate the challenges faced in the process of new product development?
- 3. Explain the consumer behavior in the market place and the impact on marketing strategy.
- 4. What is corporate strategic planning?
- 5. Describe Communication in organization.

- 6. Describe the phases in analyzing consumer markets buying behavior.
- 7. Explain the importance of designing and evaluating the marketing strategies
- 8. What are the ways in which customer satisfaction can be enhanced?

PART B —
$$(3 \times 15 = 45 \text{ marks})$$

Answer any THREE questions out of Five questions.

All questions carry equal marks.

- 9. Explain the dynamics of human behavior and the basic factors that influence the consumers decision process.
- 10. Discuss how the psychological concepts may be applied to marketing strategy.
- 11. Explain the Formulate an advertisement program utilizable effective media for sales Promotion.
- 12. Describe the phases in analyzing consumer markets buying behavior.
- 13. Discuss the individual determinants of consumer behavior.

MSYS-43

P.G. DEGREE EXAMINATION — JULY 2024.

Psychology

Fourth Semester

HUMAN RESOURCE MANAGEMENT

Time: 3 hours Maximum marks: 70

PART A — $(5 \times 5 = 25 \text{ marks})$

Answer any FIVE questions out of Eight questions in 300 words.

- 1. Job Description- Explain.
- 2. How to analyze Performance appraisal.
- 3. Discuss about wage and salary, incentive patterns.
- 4. Elaborate employee welfare safety and health benefits.
- 5. Summarize the improvement in work environment.

- 6. Justify the interview types and selection process.
- 7. What is leadership and decision making correlate.
- 8. Summarize individual and teams implications in organization.

PART B —
$$(3 \times 15 = 45 \text{ marks})$$

All questions carry equal marks.

- 9. Analyze the role of HRM at Work.
- 10. Evaluate the Psychological Tests.
- 11. Explain about Motivation theory.
- 12. Summarize the intervention programs of organization.
- 13. Classify the Industrial relations and employee communication.

MSYS-44

P.G. DEGREE EXAMINATION — JULY 2024.

Psychology

Fourth Semester

TRAINING AND DEVELOPMENT

Time: 3 hours Maximum marks: 70

PART A — $(5 \times 5 = 25 \text{ marks})$

Answer any FIVE questions out of Eight questions in 300 words.

- 1. Write about nature and scope of Training.
- 2. Interpret the general features of adult learners.
- 3. Justify the experimental learning techniques.
- 4. Write about Management Development Programs and Techniques
- 5. Analysis about ROI Process and benefits.
- 6. Explain about Brainstorming.

- 7. Conclusion about Group Dynamics.
- 8. Classify about Case Method and Syndicate Method.

PART B —
$$(3 \times 15 = 45 \text{ marks})$$

- 9. Explain the skills and qualities of a Trainer.
- 10. Discuss about Assessment, Reasons and Methods of Data Collection.
- 11. Classify Business Game, Role Play and Programmed Learning.
- 12. Define the Training Programmers and Presentation skills.
- 13. Write about Evaluation of the training.

P.G. DEGREE EXAMINATION — JULY 2024.

Psychology

Fourth Semester

ORGANIZATIONAL CHANGE AND DEVELOPMENT

Time: 3 hours Maximum marks: 70

PART A — $(5 \times 5 = 25 \text{ marks})$

Answer any FIVE questions out of Eight questions in 300 words.

- 1. Write about the nature of OD.
- 2. Discuss about System Theory.
- 3. Define Third Party Peacemaking Intervention.
- 4. Classify about Behavior Modeling.
- 5. Write about Career Planning.
- 6. Elaborate the Organizational Change and effects.
- 7. Minimize the T Groups Behavior Modeling.
- 8. Explain the OD Process, Diagnosis.

PART B —
$$(3 \times 15 = 45 \text{ marks})$$

All questions carry equal marks.

- 9. Explain about Laboratory Training in OD.
- 10. Write about Theory Management of OD.
- 11. Elaborate the Broad Team Building Interventions.
- 12. Theory of Structural Intervention.
- 13. Discuss about Grid Organization Development.
